



CUSTOMER SUCCESS STORY

CUSTOMER

Greater Dallas Chamber of Commerce

INDUSTRY

Non-profit government agency

LOCATION

Dallas, Texas

Number of Locations

10

Number of Employees

60

SYSTEM

Sage MAS 500

Modules in Operation

- eExecutive
- General Ledger
- Accounts Payable
- Accounts Receivable
- Cash Manager

Greater Dallas Chamber of Commerce Manages Diverse Slate

The Greater Dallas Chamber of Commerce is a community organization of business professionals supporting the economic vitality of the Dallas metropolitan area.

System Replacement Needed

The chamber had been using a 10-year-old computer system and an outdated accounting application. Written in a language typically reserved for highly technical engineers, the accounting software had demanded extensive custom programming.

The chamber administers numerous business, community, and educational programs, each of which has a distinct “program group” hierarchy subdivided into departments. Separate expense and revenue accounts are required for the numerous programs and respective subdivisions.

“Many of the functions we needed the system to perform had to be hard-coded, requiring a programmer, and that was expensive,” says Nancy Cheshier, the Dallas Chamber’s director of accounting. The chamber decided it needed to make a change.



Unchallenged Efficiency

Cheshier set out to find a powerful accounting program that could be molded to the chamber’s highly individual needs and modified easily without a programmer. After installing a new computer system utilizing Microsoft Windows and SQL Server, Sage MAS 500 was identified as the optimum accounting solution for this environment.

While price and support were factors in favor of Sage MAS 500 ERP, Cheshier says she was convinced by one irrefutable demonstration. “Government regulations require us to track vendor information in a particular manner that’s not customary for accounting software,” explains Cheshier.

CHALLENGE

Replace high-maintenance, archaic accounting application with a powerful business solution that can be tailored to meet diverse business needs and easily modified.

SOLUTION

Sage MAS 500 financial modules.

RESULTS

Configured for government requirements in 15 minutes; 91% cut in financial processing time; comparative reports and superb analysis capabilities; easy transitions between internal and IRS expense function modes.



Your business in mind.

