

SAGE MAS 500



CUSTOMER SUCCESS STORY

CUSTOMER

Helical Products Company, Inc.

INDUSTRY

Manufacturer of flexible beam couplings, machined springs, and U-joints

LOCATION

California

Number of Locations

One

Number of Employees

100+

SYSTEM

Sage MAS 500

Modules in Operation

- Accounts Payable
- Accounts Receivable
- Advanced Manufacturing
- Advanced Planning and Scheduling
- Cash Management
- Customizer
- eExecutive
- Engineering Change Management
- Estimating
- General Ledger
- Inventory Management
- Inventory Replenishment
- Material Requirements Planning (MRP)
- Multicurrency Management
- Purchase Order
- Sales Order
- Shop Floor Control

Helical Goes Galactic With Sage MAS 500 and MRP

F-22 fighters. Bowling pin setters. Pumps for human hearts. Baseball pitching machines. What do all these have in common? They're made with specially machined springs from Helical Products Company, manufactured with a proprietary process that converts solid bars of metal into flexible mechanical parts.

NASA used Helical springs in a mass spectrometer on the Mars Rover, the robot that explored the Red Planet. Anti-aircraft missiles flown by the U.S. Navy have Helical springs inside their firing tubes. With showcase applications like these, Helical now operates from a 30,000-square-foot California facility, and sells their products worldwide.

One in a "Zillion"

In 1997 Helical decided to replace its mainframe with networked PCs. That meant finding a new accounting system too.

"We looked at about a zillion products over a two-year period, and most represented a major step down from our mainframe



software," says David Palmerston, vice president of technology. "But not Sage MAS 500 ERP. It proved to be a high-quality solution with true enterprise-quality performance—and is more accurate, far easier to manage, and much quicker than the processes we had in place before."

At the time, however, Sage MAS 500 did not offer a manufacturing module that could handle Helical's complex operations. After several years of struggling, Palmerston went looking for a legacy replacement—hopefully with the functionality he'd come to expect from Sage Software.

CHALLENGE

Replace mainframe system with an enterprise-quality, business management system that offers accuracy, speed, and efficiency and can handle the complexities of manufacturing.

SOLUTION

Sage MAS 500 financial, distribution and manufacturing modules.

RESULTS

Precise tracking of 27,000 items; streamlined integration; Seamless data flow (shop floor to management); Cut all manual steps; Improved scheduling and customer service; Accurate inventory and on-time shipping.



Your business in mind.

