



CUSTOMER SUCCESS STORY

**CUSTOMER**

Monsanto Choice Genetics, Inc.

**INDUSTRY**

Porcine genetics

**LOCATION**

St. Louis, Missouri

**Number of Locations**

Multiple

**Number of Employees**

150

**SYSTEM**

Sage MAS 500

**Modules in Operation**

- Accounts Receivable
- Accounts Payable
- Alerts
- General Ledger
- Inventory Management
- Sales Order
- Purchase Order
- Inventory Replenishment
- eSalesforce
- Customizer
- Data Porter

## Monsanto Choice Genetics Accelerates Genetic Progress With Sage MAS 500

The Monsanto Company, a world leader in seeds, crop protection, biotechnology, and animal agriculture, strives to “imagine tomorrow’s possibilities.” Monsanto Choice Genetics, its porcine genetics subsidiary, provides high-quality porcine genetics and utilizes Monsanto’s capabilities and expertise in genomics to identify DNA markers used to accelerate genetic progress.

Swine breeders purchase product from Monsanto to acquire specific progeny traits such as leanness, prolificacy, meat quality, and animal durability. Monsanto Choice Genetics also offers production management solutions, such as the innovative closed-herd breeding system called the Core Matriarch Pyramid.

### Sage MAS 500 ERP Brings Home the Bacon

Before its acquisition by Monsanto in 1998, the genetics company used several standalone software packages for managing its accounting, inventory, and sales data with information stored on a mainframe. Data had to be entered several times, creating



unnecessary work. Sharing information was difficult, resulting in delayed invoicing and reporting.

With new ownership came an urgency to realign with the parent’s networked-PC architecture. After an extensive search, Monsanto Choice Genetics chose Sage MAS 500 ERP because of its end-to-end integration and module flexibility.

“Today we use Sage MAS 500 for everything from order entry to royalty tracking and forecasting,” says Stacey O’Neill, project lead. “The system has reduced our workflow in these areas by as much as 50 percent.”

**CHALLENGE**

Replace legacy IT systems that maintained siloed information, to better align with integrated business model.

**SOLUTION**

Sage MAS 500 with General Ledger and integration with internal applications.

**RESULTS**

Eliminated workload of 1.5 full-time employees, streamlined order entry and billing processes by 50 percent, improved cash flow, and permitted better revenue forecasting.



Your business in mind.

