



CUSTOMER SUCCESS STORY

CUSTOMER

Wisconsin Early Autism Project

INDUSTRY

Healthcare

LOCATION

Wisconsin

Number of Locations

Six

Number of Employees

800

SYSTEM

Sage MAS 200

Modules in Operation

- Accounts Payable
- Accounts Receivable
- Bank Reconciliation
- Business Alerts
- FAS Asset Accounting
- General Ledger
- Payroll
- Visual Integrator

Wisconsin Early Autism Project: Improving Children's Lives

Autism is one of the most common of developmental disorders, affecting one child in 500. The only proven treatment to date is a form of in-home behavioral therapy developed by O. Ivar Lovaas, Ph.D. of UCLA. His techniques are used by the Wisconsin Early Autism Project (WEAP), a private organization that receives state funding for preschool-aged children with an IQ over 35.

WEAP sends specially trained therapists into the homes of autistic children for 35 to 40 hours of intensive instruction every week. The results are impressive. Almost half of WEAP's students move into the "average" range for social and adaptive skills and show IQ increases of about 45 points after just one year of treatment. Many of its children improve enough to be mainstreamed into regular schools and lead normal lives.

Information Disconnect

Working with autistic children is often exhausting. To avoid burnout, WEAP rotates its therapists, so each person spends limited hours each week with an individual child. Many of its therapists work only part-time.



Tracking staff hours to prepare accurate paychecks can be a tricky task.

WEAP took over a DOS version of Sage MAS 90 ERP from its CPA firm in 1995, when it grew large enough to handle accounting processes in-house. Migrating to the Windows version was a logical next step in recent years.

Alongside Sage MAS 90, WEAP maintained a custom SQL database. Created by Network Technology Solutions, LLC, the database stores client information including addresses, hours of therapy received, names of parents and lists of therapists assigned to the team. WEAP also used The Medical Manager, an off-the-shelf physician practice

CHALLENGE

Integrate 3 separate information systems and automate business processes through one dependable platform.

SOLUTION

Sage MAS 200 for SQL financial and Payroll modules.

RESULTS

Solid, dependable platform; automated business processes and improved efficiency; streamlined integration and dataflow between information systems.

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knowing we can depend on
Sage MAS 200 to stay up and
running—no matter what."*

—Michael Benesh
Director of Administration
Wisconsin Early Autism Program

management system that addresses the financial, administrative, clinical and practice management needs of healthcare providers.

None of its three information systems were integrated. Data had to be entered to a state form for billing, then to an Excel spreadsheet for payroll balancing, and finally to the payroll system. The process was error-prone and time-consuming.

Making the Connection

Upgrading to Sage MAS 200 ERP SQL version afforded a perfect answer. It provided the link needed for electronic communications between the in-house developed database and the Sage MAS 200 for SQL payroll system.

"Payroll is our biggest function," explains Michael Benesh, director of administration. "Unfortunately, most of our payroll-related processes cannot be streamlined yet because they involve official documents or time sheets that parents must sign off on. So it's essential that we automate anything we can. Having Sage MAS 200 integrate with our SQL Server database is a big step in the right direction."

Converting its legacy Sage MAS 90 system to the SQL version proved to be easier than anticipated. "It hasn't required much of a change from a user's perspective," comments Michelle Krueger, senior accountant. "I've worked on many different software products before. I find Sage MAS 200 for SQL to be very user-friendly and easy for staff members to learn. We've had to do very little troubleshooting."

Benesh and Krueger say they look forward to exploring Crystal Reports® soon. "Although we generate a tremendous volume of data, we really function a lot like a small clinic," Benesh comments. "But we're growing quickly. We foresee advanced reporting functions becoming more important in the future."

Most of all, Benesh appreciates the stability offered by Sage MAS 200. "It provides a remarkably solid platform," he says. "Problems are few and far between. We've become pampered, knowing we can depend on Sage MAS 200 to stay up and running—no matter what."

ABOUT SAGE SOFTWARE

Sage Software has been responding to the needs, challenges, and dreams of small and mid-sized businesses for over 25 years. With a complete range of business management solutions and services, Sage Software helps companies improve customer relationships, reduce costs, and automate and integrate a variety of operational activities. Its solutions support the specialty needs of a broad scope of industry segments, including manufacturing, distribution, construction, real estate, nonprofit, and professional services.



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